

**REGULATIONS FOR ADMISSION TO THE MASTER’S DEGREE PROGRAMS
OF THE DEPARTMENT OF MANAGEMENT IN
AMMINISTRAZIONE E CONTROLLO AZIENDALE (Italian-medium program),
BUSINESS ADMINISTRATION (English-medium program),
DIREZIONE D’IMPRESA MARKETING E STRATEGIA (Italian-medium program),
FINANZA AZIENDALE E MERCATI FINANZIARI (Italian-medium program) -**

**dedicated only to “non-EU candidates residing abroad” (category 989) and
“Chinese candidates of Marco Polo Project” (category 988) holding a foreign
qualification**

LIMITED NUMBER OF PLACES

The Master’s Degree programs in “Amministrazione e Controllo Aziendale”, “Business Administration” (English-medium program), “Direzione d’Impresa, Marketing e Strategia” and “Finanza Aziendale e Mercati Finanziari” in the academic year 2022/23 have a **capped number of places**. The maximum number of candidates that can enroll in the first year, per Degree course, is specified in the following table:

	non-EU candidates residing abroad (category 989)	Chinese candidates of Marco Polo Project (category 988)
Master’s Degree in <i>Amministrazione e Controllo Aziendale</i>	9	5
Master’s Degree in <i>Business Administration</i> (English-medium program)	20	5
Master’s Degree in <i>Direzione d’Impresa, Marketing e Strategia</i>	8	5
Master’s Degree in <i>Finanza Aziendale e Mercati Finanziari</i>	1	5

ADMISSION REQUIREMENTS AND EVALUATION

The curricular requirement is considered fulfilled if the candidate, graduate or near-graduate, holds a Bachelor's degree or equivalent qualification with 48 ECTS credits in Business Administration, Economics, Law, Mathematics, Statistics in their study plan.

Alternatively, the curricular requirement is considered fulfilled if the candidate, graduate or near-graduate, is in possession of GMAT certification, obtained no more than 5 years ago.

In addition to the curricular requirements it is also necessary to pass the personal knowledge verification.

The evaluation of qualifications is based on:

- weighted average of exams passed - GPA or alternatively, GMAT certification score (up to 35 points);
- Reference Letter (up to 5 points);
- previous relevant work experience (up to 5 points);
- Language certificate, at least B2 level (up to 5 points): English certificate for Business Administration, Italian certificate for the other degree courses subject to this Regulation;

for a maximum of 50 points earned.

APPLICATION SUBMISSION AND EVALUATION AND PLACES AVAILABLE

Candidates must register on the Apply@Unito portal, fill in and send the application by attaching the documentation indicated on the Regulations. Within the Apply@Unito portal candidates will be provided with all the information for the application submission.

Application can be sent from January 18th, 2022 to May 6th, 2022.

Application evaluation will take place in **two time frames**, which will lead to the creation of two different ranking lists. Candidates can participate in both time frames.

- **1st time frame:**

Application evaluation time frame	From January 18th, 2022 to March 31st, 2022
Number of available places	50% of the available places: - <i>Amministrazione e Controllo aziendale</i> : 5 (cat.989) + 3 (cat.988) - <i>Business Administration</i> : 10 (cat.989) + 3 (cat.988) - <i>Direzione d'impresa Marketing e Strategia</i> : 4 (cat.989) + 3 (cat.988) - <i>Finanza Aziendale e Mercati Finanziari</i> : 1 (cat.989) + 3 (cat.988)
Result communication date	April 15th, 2022 via email
ADMITTED	From April 16th, 2022 to April 30th, 2022 - Register on the Unito website and obtain the credentials , click on <i>Enrolments</i> → <i>Admission exam</i> → 1 CONCORSO and follow the procedure for choosing the preferred Master's degree program. From July 4th, 2022 to July 8th, 2022 - Enrol by following the instructions that will be sent from the International Students Office of the Department of Management.
NOT ADMITTED	Not admitted means not winning in this first window, but still eligible. Thus, candidates will be automatically redirected to the second time frame
CANCELLED	Candidates will be excluded from the procedure due to lack of requirements.

- **2nd time frame:**

Application evaluation time frame	From April 1st, 2022 to May 6th, 2022
Number of available places	50% of the available places + Vacant places from the first time frame: - <i>Amministrazione e Controllo aziendale</i> : 4 (cat.989) + 2 (cat.988) - <i>Business Administration</i> : 10 (cat.989) + 2 (cat.988) - <i>Direzione d'impresa Marketing e Strategia</i> : 4 (cat.989) + 2 (cat.988) - <i>Finanza Aziendale e Mercati Finanziari</i> : 0 (cat.989) + 2 (cat.988)

Result communication date	June 15th, 2022 via email
ADMITTED	<p>From June 16th, 2022 to June 30th, 2022 - Register on the Unito website and obtain the credentials, click on <i>Enrolments</i> → <i>Admission exam</i> → 1 CONCORSO and follow the procedure for choosing the preferred Master's degree program.</p> <p>From July 18th, 2022 to July 22nd, 2022 - Enrol by following the instructions that will be sent from the International Students Office of the Department of Management.</p>
NOT ADMITTED waiting for repechage	<p>From June 16th, 2022 to June 30th, 2022 - Register on the Unito website and obtain the credentials, click on <i>Enrolments</i> → <i>Admission exam</i> → 1 CONCORSO and follow the procedure for choosing the preferred Master's degree program.</p> <p>From July 23rd, 2022 to July 30th, 2022 - Check their position in the ranking on their MyUniTo personal page for a possible repechage that might change the status from NOT ADMITTED (waiting for repechage) to ADMITTED.</p> <p>If reselected, enrol according to the instructions that will be sent by the International Students Office of the Department of Management.</p>
CANCELLED	Candidates will be excluded from the procedure due to lack of requirements.

CREATION OF THE RANKINGS

Based on the evaluation described in the **ADMISSION REQUIREMENTS AND EVALUATION session**. For details, please refer to the Regulations.

OPERATIONAL INSTRUCTIONS

Any further operational information will be posted on the website of the School of Management and Economics (www.sme.unito.it).

FOR ADDITIONAL INFORMATION

Please contact internationaldegrees.management@unito.it

OPEN DAYS AND PRESENTATIONS OF THE DEGREE COURSES

A presentation of the admission procedures of the Department of Management's Master's Degree programs has been planned for mid February 2022.

Each Master's Degree program will also organize specific presentations in the following months. All additional information will be provided on the webpages of the School of Management and Economics (<https://www.sme.unito.it/it/orientamento/iniziativa/calendario-porte-aperte-della-scuola-di-management-ed-economia>) and of each Master's Degree course.