Welcome to our School

Department of Management
Department of Economics,
Social Studies, Applied
Mathematics and Statistics
Clarification

Our School consists of 2 Departments:
- **Department of Management**, administratively divided in SME Campus and SAA Campus
- **Department of Economics, Social Studies, Applied Mathematics and Statistics** (always SME campus).

Courses given in SAA are not compatible with courses taken from elsewhere in UniTO. It is not possible to mix courses from SAA campus and SME campus, nor with courses from other Departments in UniTO.

If you decide to study in SAA campus, please write directly to [exchange.saa@unito.it](mailto:exchange.saa@unito.it)

They will help you with all the procedures needed to study in SAA Campus.

*In the next slide you will find links to SAA courses*

If you, instead, decide to study at SME campus, please follow this presentation.
<table>
<thead>
<tr>
<th>DEGREE</th>
<th>LANGUAGE</th>
<th>CAMPUS</th>
<th>DEPARTMENT Management</th>
<th>WEB PAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amministrazione Aziendale (UG) *</td>
<td>Italian</td>
<td>Online teaching</td>
<td>Management</td>
<td><a href="https://www.amministrazione-aziendale.unito.it/do/home.pl">https://www.amministrazione-aziendale.unito.it/do/home.pl</a></td>
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</tbody>
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* Not available for exchange students
Learning Agreement

The Learning Agreement – Study Plan is the document listing all the courses you wish to attend and sit exams for during your exchange. This document has to be approved and signed by your home University and your relevant Exchange Coordinator at UniTO.

Here are some guidelines to help us get your LA signed faster.

Check your LA with this document
About RECEIVING INSTITUTION

Name: University of Turin

Department: Management OR Economics, Social Studies, Applied Mathematics and Statistics (ESOMAS)

Note: the Department will be by default the one you have been assigned to by your University, according to the Erasmus agreement.

If you have doubts, contact us: internationaltutor.sme@unito.it

Erasmus code: I TORINO01

Faculty: School of Management and Economics

Address: Corso Unione Sovietica 218 bis, Turin 10134

Contact person name / email address/ phone number: International mobility office internationalexchange@unito.it +390116704425
About **COURSES**

You can choose from all Bachelor’s and Master’s courses offered by our departments, regardless of the language of tuition and the level of the student (UG/PG).

*You MUST choose at least 51% percent of your courses (=credits) from SME campus offer*

There is also the opportunity to choose courses offered by other Departments of Turin University:

https://en.unito.it/course-search

https://www.unito.it/ricerca-insegnamenti

Be aware that in this case (just if you choose a course not from SME Campus) you have to ask to the teacher if you can attend the class.

Here is a list of our degree’s program.

*You can look at the courses and choose the one you prefers*
Department of Management (SME campus):

UNDERGRADUATE DEGREES

Bachelor program in Economia Aziendale (Torino-Cuneo) – language: Italian

POSTGRADUATE DEGREES

Master program in Amministrazione e controllo aziendale (Torino) language: Italian
Master program in Finanza Aziendale e Mercati Finanziari (Torino) language: Italian
Master program in Direzione d'Impresa, Marketing e Strategia (Torino) language: Italian
Amministrazione e gestione digitale delle aziende * (Torino) language: Italian

* Not available for exchange students
Department of **Economics, Social Studies, Applied Mathematics and Statistics (ESOMAS):**

**UNDEGRADUATE DEGREES**

- **Bachelor program in Economics** language: Italian and English

**POSTGRADUATE DEGREES**

- **Master program in Economics** language: English
- **Master program in Economics and Management** language: Italian
- **Master program in Quantitative Finance and Insurance** language: English
- **Master program in Stochastics and Data Science (interdepartmental)** language: English
How to look for courses

You can find the courses under Studiare → Insegnamenti

You can find the courses under Studying → Courses
It is NOT possible to attend single modules. If you choose an integrated course, you must take the WHOLE integrated course (BOTH modules). You must pass BOTH modules in order to have your grade registered.

HOW to recognise an integrated course?

MARKETING INTERNAZIONALE E MARKETING STRATEGICO - Corso integrato

Moduli didattici

MARKETING INTERNAZIONALE E MARKETING STRATEGICO - Modulo MARKETING INTERNAZIONALE (MAN0085A)
MARKETING INTERNAZIONALE E MARKETING STRATEGICO - Modulo MARKETING STRATEGICO (MAN0085)

Normally it’s indicated with: corso integrato or integrated course

The code of the module ends with A or B

If you have doubts DO NOT HESITATE to contact us at internationaltutor.sme@unito.it
# How to fill the courses in the LA (en)

## APPLIED CORPORATE FINANCE

### APPLIED CORPORATE FINANCE

<table>
<thead>
<tr>
<th>Academic year 2023/2024</th>
<th>SEM0182</th>
<th>Applied corporate finance</th>
<th>Second semester</th>
<th>6</th>
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<tbody>
<tr>
<td>Course ID</td>
<td>SEM0182</td>
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<tr>
<td>Teacher</td>
<td>Matthijs Hendrik Pieter Brugem (Lecturer)</td>
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<tr>
<td>Year</td>
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<tr>
<td>Teaching period</td>
<td>Second semester</td>
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<td>Credits/Recognition</td>
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<td>Course disciplinary sector (SSD)</td>
<td>SECS-P/08 - management</td>
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<td>Delivery</td>
<td>Formal authority</td>
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<tr>
<td>Language</td>
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<td>Type of examination</td>
<td>Written</td>
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How to fill the courses in the LA (it)

**MODelli DI BUSINESS**

**Business Models**

<table>
<thead>
<tr>
<th>Component code (if any)</th>
<th>Component title (as indicated in the course catalogue)</th>
<th>Semester [autum/spring] [or term]</th>
<th>Number of ECTS credits to be awarded by the receiving institution upon successful completion</th>
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<tbody>
<tr>
<td>MAN0461</td>
<td>Modelli di Business</td>
<td>Second Semester</td>
<td>5.0</td>
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</table>

**Anno accademico 2023/2024**

**Codice attività didattica:** MAN0461

**Docenti:**
- Milena Viassone (Titolare del corso)
- Francesca Serrevalle (Titolare del corso)

**Corso di studio:**
- DIREZIONE D'IMPRESA, MARKETING E STRATEGIA - percorso: Marketing Management
- DIREZIONE D'IMPRESA, MARKETING E STRATEGIA - percorso: Business Management

**Anno:** 1° anno

**Periodo:** Secondo semestre

**Tipologia:** Caratterizzante

**Crediti/Valenza:** 5

**SSD attività didattica:** SECS-P/08 - economia e gestione delle imprese

**Fogazione:** Tradizionale

**Lingua:** Italiano

**Frequenza:** Facoltativa

**Tipologia esame:** Scritto
Check this page for more information

https://www.sme.unito.it/it/internazionalita/international-and-exchange-students
Be sure to have your LA signed (by you and your university) before sending it to us.

If you have any doubts about courses or what to fill, contact us at: internationaltutor.sme@unito.it
Thanks for the collaboration!